

Message Text

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PAGE 01 STATE 076600
ORIGIN NEA-10

INFO OCT-01 ISO-00 COME-00 EB-08 CIAE-00 INR-10
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NEA/RA:D MORRISON
USDOC/CAGNE:J HEARN

-----123214 242003Z /72

R 241807Z MAR 78
FM SECSTATE WASHDC
TO AMEMBASSY JIDDA
INFO AMCONSUL DHAHRAN
USLO RIYADH
AMEMBASSY DAMASCUS
AMEMBASSY AMMAN

C O N F I D E N T I A L STATE 076600

E.O. 11652: GDS

TAGS: BEXP, ETRD, SA

SUBJECT: BOYCOTT LANGUAGE IN SAUDI PREQUALIFICATION FORM

1. U.S. FIRM, CONSORTIUM INCLUDING WILBUR SMITH AND ASSOCIATES, HAS RECEIVED PREQUALIFICATION FORM FOR HIJAZ RAILWAY PROJECT. INSTRUCTION NO. 5 ON FORM STATES QUOTE: A CERTIFICATE REGARDING "NO DEALING WITH ISRAEL OR WITH COMPANIES DEALING WITH ISRAEL" SHOULD BE ATTACHED, DULY ATTESTED BY AN EMBASSY OF ONE OF THE THREE COUNTRIES, OR THE BOYCOTT OFFICE. END QUOTE. SAUDI ARABIA, JORDAN AND SYRIA ARE THREE COUNTRIES REFERRED TO.

2. U.S. FIRM IS AWARE THAT ANSWERING THIS REQUIREMENT IS VIOLATION OF EXPORT ADMINISTRATION ACT AND REQUESTS EMBASSY
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PAGE 02 STATE 076600

ADVICE AND ASSISTANCE ON THE MATTER. COMPANY HAS CONTACTED ITS AGENT, AHMED ALIREZA, TO ADVISE HIM OF SITUATION AND ASK SAUDI FIRM'S ASSISTANCE. NO REPLY TO DATE FROM ALIREZA.

3. WOULD APPRECIATE EMBASSY JIDDA OR USLO RIYADH INQUIRING OF APPROPRIATE SAG OFFICIALS WHAT ACTION MIGHT BE TAKEN TO REMOVE THIS OBSTACLE FOR U.S. COMPANY WHICH DESIRES TO

COMPETE ON RAILWAY PROJECT. U.S. ATTORNEY WHO CONTACTED
DEPARTMENT ON BEHALF OF AMERICAN FIRM NOT REPEAT NOT SURE
WHICH SAG OFFICE ISSUED PREQUALIFICATION DOCUMENTS, HOWEVER

INSTRUCTIONS REFER TO MINISTRY OF COMMUNICATIONS WHICH
APPARENTLY IS RESPONSIBLE AUTHORITY.

4. EMBASSY MAY WISH TO COORDINATE APPROACH WITH ALIREZA.
VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
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Concepts: POLICIES, BOYCOTTS
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Draft Date: 24 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
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Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
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Disposition Event:
Disposition History: n/a
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Drafter: J J ZIOLKOWSKI:LB
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